

**EXPRESSION OF INTEREST FOR
SHORTLISTING / EMPANELMENT OF PARTIES FOR SALE
OF GARNET PRODUCT MIX PRODUCED AT
OSCOM UNIT OF IREL (INDIA) LIMITED
LOCATED IN GANJAM DISTRICT, ODISHA FOR FURTHER ENRICHMENT TO
PRODUCE GARNET OF DIFFERENT GRADE**



IREL (India) Limited

(Formerly known as Indian Rare Earths Limited)

(A Govt. of India Undertaking – Dept. of Atomic Energy)

Plot No. 1207, Veer Savarkar Marg,

Near Siddhi Vinayak Temple,

Prabhadevi, Mumbai- 400028.

Website: <http://irel.co.in>

Schedule of Tender

SI No	Particulars	Information
1	Name of work	Expression of Interest (Eol) for shortlisting/ empanelment of parties for sale of garnet product mix produced at OSCOM Unit of IREL (India) Limited located in Ganjam District, Odisha for further enrichment to produce garnet of different grade.
2	Eol Reference Number	IREL/CO/MKTG/GAR-MIX/EOI/02/2024
3	Type of bidding	Public tender
4	Eol Publishing – Date	15/03/2024
5	Last Date and Time of submission of Eol	04/04/2024, 15.00 Hrs
6	Eol Opening - Date & Time	04/04/2024, 16.00 Hrs
7	Tender Fee and Earnest Money Deposit (EMD)	Not Applicable
8	Validity of Proposal	Proposal submitted by the bidder against this Eol document should be valid for a period of at least 180 (One Hundred and Eighty) days from the bid due date.
9	Contact person and Address of IREL for communication	General Manager (Marketing) / Manager - DS IREL (India) Limited, Plot No.1207, VS Marg, ECIL Building, Opp. Siddhi Vinayak Temple, Prabhadevi, Mumbai – 400 028 Email: marketing2-ho@irel.co.in & mktg11-ho@irel.co.in

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1.0 Preamble:

IREL (India) Limited, a Mini Ratna-1 company, is a Govt. of India Undertaking under the Department of Atomic Energy and is operating beach sand mining and mineral separation plants at Chavara (Kerala), Manavalakurichi (Tamilnadu) and Orissa Sands Complex (OSCOM), Chatrapur (Odisha), with installed capacity to produce about 6,00,000 tons per annum Ilmenite and also associated minerals such as Rutile, Leucoxene, Zircon, Sillimanite, Garnet, etc. IREL also has its chemical unit at Rare Earths Division, (RED) Aluva, Kerala which is associated with production of Rare Earth compounds. IREL has also set up a Rare Earth Extraction Plant at Odisha to produce about 11,000 ton Rare Earth Chloride and associated products like Trisodium Phosphate (TSP).

Presently with endeavour to boost & develop the local MSME industries within Odisha State, IREL is seeking to empanel Garnet processors for sale of Garnet.

2.0 Objective

IREL, OSCOM is producing Garnet with different composition, as well as purity. The product range presently planned for supply to local MSME industry within Odisha State for value addition at their end is as follows:

Product with > 92% purity consisting of Garnet in different mesh size
as per Annexure-IV

The present proposal is for empanelment of MSME processors for sale of the product.

- i. A large quantity of Garnet comprising are expected to be produced at OSCOM post expansion. The enrichment / refining of the same product can result in the production of different saleable outputs. The material confirming the quality shall be supplied to the successful bidders, who

desire to procure the same to enhance the purity of Garnet & segregate the same in tight mesh sizes.

- ii. IREL is in the process of empanelment of operators for Garnet as stated above: The evaluation of bidders shall be carried out for suitability of meeting PQ.
- iii. The empanelled MSME operator(s) selected shall be made available the above product as per their empanelment and minimum quantity of output having mix of various grades as stipulated in the tender/agreement at a price determined by a transparent H1 offer basis.
- iv. The tentative analysis of the material/product is attached as Annexure-IV for reference. The empanelment of domestic industries for Garnet shall be on following conditions:
 - a) **MSME** Industries already set up/ proposed to be set up for garnet processing within one year in the state of Odisha will be considered for empanelment. For this, **Consent to Establish (CTE)** shall be sought which will also stipulate the capacity of the unit. Party shall have Consent to establish as on the 01.01.2024 for garnet processing plant.
 - b) Parties to provide undertaking that neither they nor their associate/subsidiary companies or companies in anyway related to them are having conflict of interest with IREL in the field of mining, which will include any legal dispute. The **conflict of interest** details is elaborated in Annexure-III
 - c) Parties to ensure sale only after processing /refining the material supplied by IREL. An undertaking stating material procured shall not be exported/traded as it is be provided for this purpose. The parties have to

intimate IREL about the details of domestic customers and their end use. IREL shall have right to check their books for the sales transaction made by them.

d) In case of export/sales in SEZ, then same shall be done under Canalization of Beach Sand Minerals through IREL.

e) Compliance of Atomic Energy Act 1962 and attendant rules thereunder alongwith other applicable Legal, Social & Environmental Acts & Rules has to be done.

f) Party has to clearly specify about the product quantity they are interested in. The empanelled industries shall be asked to submit their price bid for the intake material of the specification confirming the quality and analysis within specific range as mentioned in Annexure-IV. IREL shall offer material to all the empanelled customers at the highest price quoted by the empanelled parties.

g) **Acceptance of price:** The participating bidders for the empanelment shall submit an undertaking that they shall accept the highest bid price for the quality of material intake on tonnage basis ex-works/IREL storage site. The details of selection of price shall be clarified in the RFQ.

h) **Quantity:** The quantity shall be offered in proportion to the capacities as per the CTE/established demand and IREL shall have exclusive right to alter the quantity to be supplied based on availability. The details of quantity shall be clarified in the RFQ.

i) Agreement entered with parties shall be summarily terminated in case of violation of 'c', 'd', 'e' & 'f' as stated above.

Tenure of Empanelment:

It shall be for 3+2 years, after satisfactory performance in the first three years, the tenure can be extended for a further maximum period of 2 years at the sole discretion of IREL.

3.0 Process

The process shall consist of

- Stage-1: empanelment/shortlisting of bidders through Expression of Interest (Eoi) with suitable prequalification and evaluation condition
- Stage-2: Request for quotation (RFQ) from the shortlisted/empanelled bidders for finalization of price of Garnet to ascertain the highest bid applicable to the product.

4.0 Selection of shortlisted bidders for empanelment:

The selection of the list of bidders for empanelment shall be based on their exposure in similar activity, financial condition and association with mineral sand/ garnet business and use.

Criteria of shortlisting (EOI):

The brief outline of the criteria of shortlisting of the parties:

1. Applicant status backed by documentary proof along with proof that they are MSME bidders
2. Present status of garnet manufacturing: already having plant in the area as specified or planning to set up within one year with Consent to Establish, details of CTE receipt. The proof should adequately cover the garnet processing capacity of the entity in tonnage.
3. Annual business turnover. This shall be based on the MSME limit they belong to
4. Turnover from Garnet and Beach Sand Minerals field.

5. Net worth of the participating bidder. Only offer of parties with positive net worth shall be considered.
6. Experience in the field of production/ processing of garnet
7. Available technology/methodology presentation

The brief outline of the criteria of shortlisting of the parties:

Sl. No.	QUALIFICATION CRITERIA	SELF ATTESTED DOCUMENTARY PROOF REQUIRED
1.	Applicant status: An applicant should be a Proprietary Firm/ Registered partnership Firm/ Limited Company/ Govt. Bodies/LLP	Document like certificate of registration, certificate of incorporation etc to be submitted - 5 marks
2.	With valid MSME certificate for mineral processing/garnet processing.	Valid MSME certificate for mineral processing/Garnet processing-10marks
3.	Having plant established for garnet processing in Having CTE for Garnet processing before 01.01.2024	Already having plant or intending to set ups plant for processing Garnet with CTE before 01.01.2024. Proof with garnet processing capacity (in MT) should be provided - 30 marks.
4.	Annual business turnover: Applicant should have adequate financial strength. The turnover of the party shall be at least 30% of the limit of the category of MSME they belong (i.e for Micro Rs 1.5 Cr, Small Rs 15 Cr and Medium Rs 75 Cr)	Proof in the form of audited Balance Sheet/ Profit & Loss A/C or any other supporting documents. More than 30% of the allowed limit-10 marks
5.	Annual Turnover from Garnet & Beach sand mineral. Minimum turnover shall have to be 10% of the Annual Business turnover mentioned in point no 4. (i.e for Micro Rs 0.15 Cr, Small Rs 1.5 Cr and Medium Rs 7.5 Cr)	Audited PL account and balance sheet to establish this criteria calculated in line with point no 4 above. <ul style="list-style-type: none"> ○ 10% and above in Beach Sand Mineral field 5 marks ○ 10% and above in Garnet field 10marks
6	Net worth of the bidder shall be positive	Proof in the form of audited Balance Sheet/ Profit & Loss A/C or any other supporting

		documents -10 marks
7	Minimum Experience in the field of production/processing of garnet	Any document to establish this criteria. one year experience -5marks Additional year 5marks and maximum 15 marks
8	Submission of detail methodology planning and schedule for the quantity proposed quantity of material to be handled.	Clear report on methodology submission : 10marks

1. The applicants with minimum 60% marks shall be shortlisted for further action.
2. To qualify for shortlisting it is essential to have minimum positive marks(zero mark not acceptable) in each of the criteria no 1,2,3, 4 & 5.

Disqualification:

The conditions under which the offer of party shall be disqualified is mentioned below but not limited to the same.

- Has/have been blacklisted by IREL or by any Govt organization on account of proven malpractices, which is effective as on date of application
- Have conflict of interest with IREL
- Persons convicted for any criminal offence involving moral turpitude/ economic offences(other than freedom struggle)
- Mentally unsound or totally paralyzed.
- An applicant cannot put multiple applications as disparate entities/identities.
- For Registered Partnership firms the conditions spelt out above for Individual /proprietorship would be applicable to each partner of the registered partnership firm individually.
- Entities having contractual obligations with IREL with respect to processing of material on processing charge basis.

- Entity is under investigation or convicted for any economic offence.
- Entity is blacklisted
- Insolvency/Bankruptcy shall also be ground for disqualification of applicant

5.0 EOI Instructions

1. Expression of Interest is invited from qualified MSME bidders with adequate experience garnet production/processing as per the prequalification of this EOI .
2. Before submitting EOI, the bidders are requested to carefully examine the objectives, Qualification criteria and if there should be or appear to be any ambiguity therein they should immediately refer the matter to IREL for clarification.
3. The EOI application and EOI bid form shall be typed or written in indelible ink and all pages shall be signed by the applicant/authorized person in token of acceptance of EOI bid documents. The EOI bid and all correspondence incidental to and concerning to the EOI bid shall be in English language only.
4. IREL reserves the right to modify the EOI by amendment for any reason whatsoever at any time prior to the last date of submission of EOI and such amendments if any shall be hosted in the website only.
5. The bidder(s) shall treat the EOI bid documents and contents therein as strictly confidential and no part of the EOI document should be disclosed outside as these EOI documents are issued with the strictest confidentiality.
6. The EOI bid documents are exclusive property of IREL without any right to the bidder to use them for any purpose other than bid and for use by successful bidder with reference to work.
7. The bidders who are meeting the qualification criteria may submit their EOI bid in sealed cover in the prescribed EOI documents along with credentials in the following manner.
8. The EOI bid shall be submitted in a separate sealed envelope super scribed with“ **EOI for shortlisting/empanelment of parties for enrichment/refining of garnet product Mix at OSCOM Unit of IREL(India)Limited**” addressed to General Manager – Marketing, IREL

(India) Limited , 1207, Veer Savarkar Marg, Prabhadevi, Mumbai – 400 028
on or before 15.00 hours on 04/04/2024.

The EOI proposal prepared and submitted by the bidder shall comprise the following;

1. EOI Application form
 2. Bidders company Profile
 3. Documentary proofs (self attested) in support of meeting all parameters as per Qualification Criteria.
 4. Any other document required for the fulfillment of the requirement of the tender.
9. Any one of the above documents, required to be submitted is found short / inadequate, the offer is liable to be rejected at that stage. However, IREL at its discretion may call for any clarification regarding the document. IREL at its discretion may also ask for the submission of any additional/missing/incomplete document(s) within a stipulated time period. In such case(s), the party shall have to comply with IREL's requirement within the specified time. In case of non-compliance to such queries, the offer will be rejected without entertaining further correspondence in that regard.
10. The EOI bid will be opened at 16.00 hours on 04/04/2024. If the date fixed for opening of EOI bid is subsequently declared as holiday by Govt. of India/State Govt., the bid will be opened on next working day, time and venue remaining unaltered.
11. IREL reserves its right to accept or reject any or all EOI or any part of the EOI without assigning any reason whatsoever it may be and shall not be liable for any compensation to expenses / loss incurred by the bidder in the process in whatever manner it may be.
12. EOI received after the closing date and time will not be considered.
13. The bidders meeting the Pre-Qualification criteria will be qualified for issuance of RFP.
14. **Undertaking shall have to be submitted by party that during the execution of this contract they shall strictly obey the Atomic Energy act, rules and guideline as well as all applicable legal social, environmental Acts, Rules and compliances**

**APPLICATION FOR EXPRESSION OF INTEREST
(ON BIDDER'S LETTER HEAD)**

Sub: EXPRESSION OF INTEREST FOR SHORTLISTING / EMPANELMENT OF PARTIES FOR SALE OF GARNET PRODUCT MIX PRODUCED AT OSCOM UNIT OF IREL (INDIA) LIMITED LOCATED IN GANJAM DISTRICT, ODISHA FOR FURTHER ENRICHMENT TO PRODUCE GARNET OF DIFFERENT GRADE.

Ref. No.

Date :

To,
The General Manager – Marketing
IREL (India) Limited
Plot No. 1207, Veer Savarkar Marg,
Near Siddhi Vinayak Temple
Prabhadevi, Mumbai – 400 028

REF: TENDER NO.: IREL/CO/MKTG/GAR-MIX/EOI/02/2024

Dear Sir,

This is with reference to the advertisement dated 15/03/2024 inviting Eoi/offer for Shortlisting /empanelment of parties for the sale of Garnet product mix produced at OSCOM unit of IREL(India)Limited, for further enrichment to produce Garnet of various grades.

I/We, the undersigned Applicant, have read and examined in detail the EOI Bid Document for appointment authorized dealer for IREL and are desirous of participating in the above process.

I/We confirm having submitted the details in support of qualifying criteria as required by you along with this Application and necessary documents. In case you require any further information in this regard, I/we agree to furnish the same.

I/ We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

I/We understand that you are not bound to accept any EOI bid you receive.

Yours sincerely

Authorized Signature,
(Name & Designation)

Encl: As above

Bidders Profile

1	Name and address of the firm: (Detail address)		Name of firm:			
			Authorized persons name:			
			Telephone No.:			
			E-Mail :			
			Mobile No.:			
			Fax No :			
			Website:			
			Details of garnet business as an annexure			
1	<u>Other details</u>		Documentary proof/support to be attached towards each item to justify the same			
	a)The location of the plant facility					
	b) MSME registration certificate(Valid)					
	c) Whether having facility of garnet processing					
	-If yes the detail plant capacity					
	-Date of establishment					
	-Details of product					
	-Consent to operate details					
1	d) If in the process of establishing plant		Documentary proof/support to be attached towards each item to justify the same			
	- the detail plant capacity					
	-Date of planning for establishment					
	-Details of product					
	-Consent to Establish (CTE) details					
	-location of installation					
2	Name of the proprietor/partner/Directors	Educational Qualification	Nationality	Age		
	1)					
	2)					
	3)					

	Have you or any of the partners / Directors been involved as defendant in a criminal or civil suit (Excluding minor traffic violations etc.) . If yes details to be provided.		YES / NO
	Have you or any of the partners / Directors been involved in conflict of interest with the operation of IREL. . If yes details to be provided.		YES / NO
	Have your firm is blacklisted by IREL. If yes details to be provided.		YES / NO
8	Details of present business		
	Name of major Products processing including Garnet	Name of Brand/Company	Quantity per annum
9	Annual business turnover: An annual average turnover of the last three preceding financial years (i.e YYYY/YY , YYYY/YY & YYYY/YY)		
	Year	MSME category belonging to and limit of turn over for the category	Turnover (Rupees in lakhs)
11	Projected average monthly purchase either or both quality planned		
12	a. Documents towards positive net worth submitted (yes/no) b. Solvency certificate from reputed bank as per PQ submitted (yes/no) c. Report of methodology as per PQ submitted (yes/no)		
13	Turnover from Garnet and Beach Sand Minerals field.		
14	Undertaking shall have to be submitted by party that during the execution of this contract they shall strictly comply with the provisions of The Atomic Energy Act 1962, rules and guideline thereunder as well as all applicable legal and social, environmental acts and compliances. (Yes/no)		
15	An undertaking shall have to be submitted by party, stating that material procured shall not be exported/traded as it is be provided this purpose. (Yes/No)		
16	Any other relevant information		

DATE _____

PLACE _____

Signature of Sole Proprietor/Managing
Partner / Director with Seal

Conflict of Interest

1.1 A Bidder shall not have a conflict of interest (the “Conflict of Interest”) that affects the Bidding Process. Any Bidder found to have a Conflict of Interest shall be disqualified. Without prejudice to the generality of the aforesaid, a Bidder shall be deemed to have a Conflict of Interest affecting the Bidding Process, if:

- i. the Bidder, its subsidiary /Subsidiaries and/or Holding Company and any other bidder, subsidiary /Subsidiaries and/or Holding Company directly or indirectly have common controlling shareholders or ownership interest; provided that his disqualification shall not apply to any ownership by a bank ,insurance company, pension fund or a public financial institution referred to in section 4A of the Companies act 2013. For the purpose of this section indirect shareholding held through one or more intermediate persons shall be computed as follows:

(aa) where any intermediary is controlled by a person through management control or otherwise, the entire shareholding held by such controlled intermediary in any other person (the “Subject Person”) shall be taken into account for computing the shareholding of such controlling person in the Subject Person; and

(bb) subject always to sub-clause (aa) above, where a person does not exercise control over an intermediary, which has shareholding in the Subject Person, the computation of indirect shareholding of such person in the Subject Person shall be undertaken on a proportionate basis; provided, however, that no such shareholding shall be reckoned under this sub-clause (bb) if the shareholding of such person in the intermediary is less than 26% of the subscribed and paid up equity shareholding of such intermediary; or

- ii) a constituent of such bidder is also a constituent of another bidder or
- iii) Such bidder or any subsidiary /Subsidiaries and/or Holding Company receives or has received any direct or indirect subsidy, grant, concessional loan or subordinated debt from any of the Bidder or subsidiary /Subsidiaries and/or

Holding Company or has provided any such subsidy, grant, concessional loan or subordinated debt to any other bidder, subsidiary /Subsidiaries and/or Holding Company or

- a. such Bidder has the same legal representative for purposes of this Bidding process as any other bidder; or
 - b. Such bidder or any subsidiary /Subsidiaries and/or Holding Company has a relationship with another Bidder or any Subsidiary/Subsidiaries and/or Holding Company, directly or through common third party /parties , that puts either or both of them in position to have access to each other's information about or to influence the Bid of either or each other or such bidder or any Subsidiary /Subsidiaries and /or Holding Company has participated as a consultant to IREL in the preparation of nay documents, design or technical specifications of the Project.
- iv. A bidder shall be liable for disqualification if any of the key managerial persons of IREL is/are related to the promotor or key managerial persons of the Bidder/members of the bidding Consortium, its subsidiary /holding company/Affiliate. Key managerial personnel shall have the meaning provided to it in Section 2(51) of the Companies Act 2013. For the purpose of this clause Bidder has to declare of any relationship as per this clause.

The above instances are illustrative but not exhaustive. Conflict of interest shall include all instances/situations/relationship/operations which may impact or may be perceived as likely to impact Bidders capacity to serve the best interest of IREL. The Bidder shall have an obligation to disclose any situation of actual or potential conflict. Any such disclosure shall be made at the time of submission of the proposal. If the Bidder fails to disclose the conflict of interest and if IREL came to know about any such situation at any time, it may lead to the disqualification of the said Bidder during bidding process or the termination of its contract during the contract execution.

Tentative Technical Specification of Garnet Product:

TYPICAL SIZE WISE MINERALOGICAL ANALYSIS OF GAR RICH FRACTION OF ADD-ON PLANT.

MESH (ASTM)	wt%	ILM	GAR	MON	RUT	ZIR	SILL	QTZ	OTH	TOTAL
+50#	0.05	0	0.05	0.00	0	0.00	0	0	0	0.05
-50+80#	5.73	0.05	5.53	0.00	0	0	0.04	0.00	0.11	5.73
-80+100#	24.82	0.33	24.21	0	0	0	0.1	0.00	0.18	24.82
-										
100+120#	32.16	0.42	30.44	0.00	0	0	0.16	0.13	1.01	32.16
-120#	37.24	0.22	32.2	0.24	0.02	0.52	1.09	1.52	1.43	37.24
Total	100.00	1.02	92.43	0.24	0.02	0.52	1.39	1.65	2.73	100.00
Distribution										
+50#	0.05	0.00	0.05	0.00	0.00	0.00	0.00	0.00	0.00	
-50+80#	5.73	4.90	5.98	0.00	0.00	0.00	2.88	0.00	4.03	
-80+100#	24.82	32.35	26.19	0.00	0.00	0.00	7.19	0.00	6.59	
-										
100+120#	32.16	41.18	32.93	0.00	0.00	0.00	11.51	7.88	37.00	
-120#	37.24	21.57	34.84	100.00	100.00	100.00	78.42	92.12	52.38	
Total	100.00	100	100	100	100	100	100	100	100	